

U.S.N.

**B.M.S. College of Engineering, Bengaluru-560019**

Autonomous Institute Affiliated to VTU

**January / February 2025 Semester End Main Examinations****Programme: B.E.****Semester: III****Branch: Computer Science and Business Systems****Duration: 3 hrs.****Course Code: 23BS3PCFOM****Max Marks: 100****Course: Fundamentals of Management**

**Instructions:** 1. Answer any FIVE full questions, choosing one full question from each unit.  
2. Missing data, if any, may be suitably assumed.

<b>Important Note:</b> Completing your answers, compulsorily draw diagonal cross lines on the remaining blank pages. Revealing of identification, appeal to evaluator will be treated as malpractice.			<b>UNIT - I</b>	<b>CO</b>	<b>PO</b>	<b>Marks</b>
	1	a)	Identify and explain Taylor's Scientific Management principles	CO1	PO 11	8
		b)	Apply the concepts of Taylor's Scientific Management principles for your own organization	CO1	PO 11	8
		c)	Justify whether management is "Science" or "Art".	CO1	PO 11	4
			<b>OR</b>			
	2	a)	Identify and explain Fayol's 14 principles of management	CO1	PO 11	10
		b)	Apply the concepts of Fayol's 14 principles of management for your own organization	CO1	PO 11	10
			<b>UNIT - II</b>			
	3	a)	Elaborate the types of plan required for an organization. What are the characteristics of objectives and why should the objectives requirements must be sound.	CO2	PO 11	10
		b)	Create vision, mission, objectives of your own organization. Justify the objectives with a sound requirement.	CO2	PO 11	10
			<b>OR</b>			
	4	a)	Make a SWOT analysis of your organization to survive under a competition situation.	CO2	PO 11	10
		b)	Identify and explain the steps involved in planning.	CO2	PO 11	10
			<b>UNIT - III</b>			
	5	a)	Develop a sound and efficient principles that need to be followed for the organization structure.	CO3	PO9	10

	b)	Develop a matrix organization structure for an IT Industry. Justify the need for the combined base.	CO3	PO9	10
		<b>OR</b>			
6	a)	Identify and explain the 12 aspects of an organization's internal working environment and 6 factors that influences organizational culture.	CO3	PO9	10
	b)	Identify the type of organization culture you want to work in. Justify how your quality of work life improves.	CO3	PO9	10
		<b>UNIT - IV</b>			
7	a)	Identify and explain steps required for the recruitment and selection process.	CO4	PO12	10
	b)	Develop the steps required in setting up a training and development programme for employees	CO4	PO12	10
		<b>OR</b>			
8	a)	Identify and explain the factors affecting the wages of the employees.	CO4	PO12	10
	b)	Create a compensation plan for all levels of employees in the hierarchy of your own organization.	CO4	PO12	10
		<b>UNIT - V</b>			
9	a)	Identify the important principles of effective direction with an example for each principle.	CO5	PO10	10
	b)	With a block diagram explain Maslow's Need Hierarchy Theory with an example for each need.	CO5	PO10	10
		<b>OR</b>			
10	a)	Identify 10 important purposes of communication and explain them.	CO5	PO10	10
	b)	Identify and explain three forms of communication with an example for each form.	CO5	PO10	10

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