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# B.M.S. College of Engineering, Bengaluru-560019

Autonomous Institute Affiliated to VTU

## July 2023 Semester End Main Examinations

**Programme: B.E.**

**Branch: Institutional Elective**

**Course Code: 21ME8OEORB**

**Course: Organizational Behaviour**

**Semester: VIII**

**Duration: 3 hrs.**

**Max Marks: 100**

**Date: 06.07.2023**

**Instructions:** 1. Answer any FIVE full questions, choosing one full question from each unit.  
2. Missing data, if any, may be suitably assumed.

			<b>UNIT - I</b>		
			<b>CO</b>	<b>PO</b>	<b>Marks</b>
1	a)	Define attitude. Explain the various ways of changing attitude	CO1,2	PO1	<b>10</b>
	b)	Define Personality. Outline the factors influencing personality of an individual Critically discuss the various theories of personality?	CO1,2	PO1	<b>10</b>
<b>OR</b>					
2	a)	Describe the Foundations of Individual Behaviour.	CO1,2	PO1	<b>10</b>
	b)	What is organization? Explain the need and importance of organizational Behaviour.	CO1,2	PO1	<b>10</b>
<b>UNIT - II</b>					
3	a)	Describe the link between perception and individual decision making.	CO1,2	PO1	<b>10</b>
	b)	Explain the actual decision making process of an organization.	CO1,2	PO1	<b>10</b>
<b>OR</b>					
4	a)	Discuss errors in decision making.	CO1,2	PO1	<b>10</b>
	b)	What is perception and what are the factors influencing perception?	CO1,2	PO1	<b>10</b>
<b>UNIT - III</b>					
5	a)	Explain the process of group formation, outlining the hindrance in it and how can they be overcome to form effective groups	CO3,5	PO1	<b>10</b>
	b)	What do you understand by Motivation? Can you motivate people in your organization? If so, How? Explain in detail with the help of the theories of Motivation.	CO3,4	PO1	<b>10</b>
<b>UNIT - IV</b>					
6	a)	What is the concept of organizational conflict? Explain various types of conflicts?	CO3,5	PO1	<b>10</b>

**Important Note:** Completing your answers, compulsorily draw diagonal cross lines on the remaining blank pages. Revealing of identification, appeal to evaluator will be treated as malpractice.

	b)	Discuss the way in which people may overcome the negative consequences of stress.	CO3,5	PO1	<b>10</b>
<b>UNIT - V</b>					
7	a)	Describe the concept of two –way communication in detail.	CO6	PO1	<b>10</b>
	b)	Discuss the organizational change and development.	CO6	PO1	<b>10</b>

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B.M.S.C.E. - EVEN SEM 2022-23